

November 5-9



**EXHIBITORS PROSPECTUS** 





### **ACAAI 2015 Annual Scientific Meeting**

### About the American College of Allergy, Asthma & Immunology

The American College of Allergy, Asthma & Immunology, established in 1942, is a professional association of more than 5,000 allergists/immunologists and allied health professionals. Its mission is to promote excellence in the practice of the subspecialty of allergy and immunology.

The association provides its members with continuing medical education, publications, and representation to managed care organizations, medical organizations, consumer and patient groups, and government and regulatory agencies. The College also develops and disseminates educational information to patients, other physicians, health professionals and health plan administrators.

Board-certified allergists-immunologists complete a three-year residency in either pediatrics or internal medicine, followed by a two-year approved fellowship in allergy and immunology. These physicians are subspecialists in asthma, allergic diseases, and immune disorders.

# Why you should exhibit at the American College of Allergy, Asthma & Immunology 2015 Meeting.

- The ACAAI Annual Scientific Meeting is the premier event in the field of allergy, asthma and immunology.
- Approximately 2,000 allergists, internists, pediatricians and other healthcare professionals attend.

#### You will have the opportunity to:

- Target influential decision makers.
- Interact face-to-face with physicians involved in patient care.
- Build visibility for your company in a competitive marketplace.
- Expand your prospect base and strengthen existing customer relationships.
- Introduce new products and services.
- Generate new sales leads.
- Give product demonstrations.
- Conduct market research.

#### **2014 Meeting Attendance in Atlanta**

Physicians1,	678
Nurses/Office Professionals	451
Spouses/Guests	196
Exhibitors	804
TOTAL	129



### **Exhibitor Information**

#### **EXHIBIT LOCATION**

Henry B. Gonzalez Convention Center Halls A & B 200 East Market Street San Antonio, TX 78205 (210) 207-8500

#### **EXHIBIT HOURS (Subject to Change)**

Friday November 6, 3:00 - 6:00 pm

• PM refreshment break in the exhibit hall

Saturday, November 7, 9:45 am - 4:00 pm

• AM and PM refreshment breaks in the exhibit hall

Sunday, November 8, 9:45 am - 2:00 pm

AM refreshment break in the exhibit hall

#### **SPACE RENTAL FEES**

Booth Size	<b>Total Cost</b>	<b>Total Deposit</b>
10' x 10' (in-line)	\$3,550	\$1,775
10' x 10' (corner)	\$3,850	\$1,925
Island Booths	\$46/sq ft	50% of total
Non-Profits	\$500	\$500

#### **TERMS OF PAYMENT**

ACAAI must receive a 50% deposit of total booth price with the signed contract before booth space will be assigned. The remaining 50% balance due must be received by July 15, 2015. If the contract is submitted after July 15, 2015, it must be accompanied by payment of 100% of the total booth price.

#### **CANCELLATION POLICY**

Written cancellation received by ACAAI is subject to the following refund amounts:

- On or before July 15, 2015, refund minus \$500 per 10' x 10' booth space
- Between July 16, 2015 and September 9, 2015, refund minus 50% of total booth cost
- After September 9, 2015, no refunds

If an exhibitor reduces the size of their contracted booth, the net reduction of space will be treated as a cancellation. ACAAI reserves the right to reassign the booth location at its sole discretion.



#### **BOOTH ASSIGNMENT**

Initial space assignments, based on past participation and support of the College's Annual Meeting, are made after May 22, 2015. Following the initial space assignments, additional assignments will be made on a first-come first-served basis.

#### OFFICIAL SERVICE AND MATERIAL HANDLING CONTRACTOR

Freeman has been selected to receive, warehouse, transfer and handle all exhibits. There will be a Freeman Service Desk open in the hall from 8:00 am – 5:00 pm throughout the tradeshow. Here exhibitors may verify, check, and adjust their requirements for installation, furniture, equipment and other auxiliary services.

Please direct all calls regarding exhibit requirements, freight, labor, shipments or other services to:

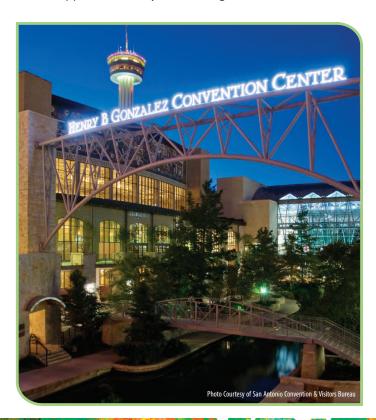
Freeman

Ask for Exhibitor Services Phone: (210) 554-2021 Fax: (469) 621-5611

Email: freemansanantonioes@freemanco.com

#### **EXHIBITOR KIT**

An Exhibitor Kit, containing detailed show and service-ordering information, will be available online in mid-summer 2015. The Kit will include order forms for shipping, labor, material handling, furniture, carpeting, electrical and other service providers. Exhibitors are responsible for forwarding the link to suppliers who may be ordering services on their behalf.



### **Exhibitor Information**

#### **EXHIBIT SET-UP HOURS**

Wednesday, November 4, 8:00 am – 5:00 pm Thursday, November 5, 8:00 am – 5:00 pm Friday, November 6, 8:00 am – noon

Installation of exhibits must be carried out during the times listed. All crates must be available for removal no later than noon, Friday, November 6. Any exhibit not set up by noon, Friday, November 6, or for which arrangements to set-up have not been made, will automatically be set-up at the exhibitor's expense and liability. Any booth not occupied by 3:00 pm, Friday, November 6, may be assigned to another exhibitor unless the ACAAI Director of Exhibits has been made aware of extenuating circumstances. There will be no refund to the original exhibitor.

#### **EXHIBIT DISMANTLING HOURS (Subject to Change)**

Sunday, November 8, 2:00 – 10:00 pm Monday, November 9, 8:00 am – 5:00 pm

No packing of equipment or literature, or dismantling of exhibits is permitted until exhibit closing time, 2:00 pm, Sunday, November 8. Any exhibit not dismantled by noon, Monday, November 9 – or for which arrangements for tear-down have not been made – will automatically be dismantled at the exhibitor's expense and liability for proper dismantle. The floor must be cleared by 5:00 pm, Monday, November 9.

#### **EXHIBITOR ADMISSION TO ACAAI SCIENTIFIC SESSIONS**

The Preliminary Program will be posted on the ACAAI website in mid-summer 2015. Your exhibit badge permits you to attend any open session for which there are no optional fees (symposia, plenary, concurrent sessions, poster presentations, etc.). CME, or other educational credit, is not available for exhibitors – you must fully register as an attendee and be a licensed healthcare professional to claim educational credits.

#### **HOUSING**

The official housing information will be posted on the ACAAI website (www.acaai.org) and housing will open in mid-summer 2015. The headquarters hotel is the Grand Hyatt San Antonio.



#### **EXHIBITOR REGISTRATION**

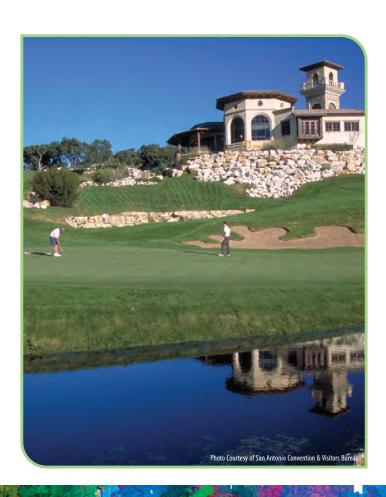
All exhibitors must pre-register their booth personnel. Exhibitor registration will be available online beginning in mid-summer 2015. Exhibitors should wear their badges at all times. These badges are non-transferable. Supplementing this identification with business cards, ribbons, or company logos is not permitted. Badges will only display the name of the company shown on the application for exhibit space. It is expected that exhibiting firms will keep the number of booth personnel within reasonable limits, i.e., no more than five individuals per each 10' x 10' booth space purchased.

Please Note: ACAAI exhibitor badges are not mailed and must be picked up on-site at the Exhibitor counter at the ACAAI Registration Desk. Exhibitors are encouraged to pick up their own badge.

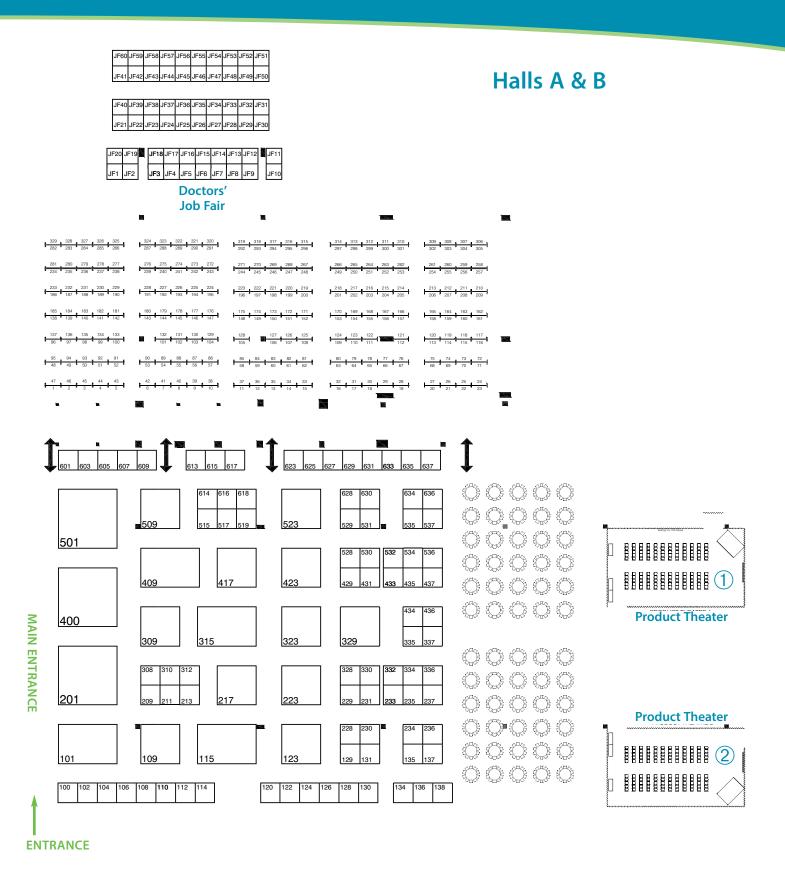
Replacement/Lost/On-Site Badges - \$10.00 each

#### **EXHIBITOR LISTING**

Exhibiting companies will be listed in the Annual Meeting Program Guide. This publication contains an alphabetical listing with booth number, address and a description of exhibitors' products and services. Listing is subject to submission deadlines.



### 2015 Exhibit Hall Floor Plan\*



<sup>\*</sup>Floor plan subject to change.

### 2014 Exhibitors

- Accredo Specialty Pharmacy
- Aerocrine, Inc.
- Alcon Laboratories, Inc.
- ALK
- Allergan, Inc.
- Allergy & Asthma Network
- Allergy & Asthma Proceedings
- Allergy Control Products
- Allergy Guardian
- Allergy Laboratories, Inc.
- Allergy Partners
- Allergychoices Inc
- American Board of Allergy & Immunology (ABAI)
- American Latex Allergy Association
- American Partnership for Eosinophilic Disorders (APFED)
- Annals of Allergy, Asthma & Immunology
- Asthma and Allergy Foundation of America (AAFA)
- Baxter Healthcare Corporation
- Booster Shot Media
- Boston Scientific Corporation
- Carestream
- Cascade Survey Research
- Chattem a Sanofi Company
- CLn Skin Care
- Coram CVS / Specialty Infusion Services
- Crowell Systems
- CSL Behring
- Dyax Corp.
- Edge Medical Solutions
- Edge Pharmaceuticals, LLC
- ELSEVIER, INC.
- EXPECT Pregnancy Registry Study
- Fashion Hayvin, Inc.
- Food Allergy Research and Education (FARE)
- Genentech
- GlaxoSmithKline

- · Greer Laboratories, Inc.
- HAE: Learn About It, Talk About It
- HollisterStier Allergy
- Immune Deficiency Foundation
- Infinite Therapeutics
- Kaz USA Inc.
- Lincoln Diagnostics, Inc.
- Meda Pharmaceuticals
- Meditab Software, Inc.- Allergy EHR
- Merck
- Micro Direct, Inc.
- Mission Pharmacal Company
- Mission: Allergy, Inc.
- ModuleMD, LLC
- MotherToBaby
- Mylan Inc.
- Mylan Specialty Get Schooled in Anaphylaxis
- National Allergy Supply, Inc.
- NeilMed Pharmaceuticals, Inc.
- Novartis Pharmaceuticals Corporation
- nSpire Health, Inc.
- OSIA Medical
- Perrigo Company
- Pharmaceutical Specialties, Inc.

- Protein Sciences Corporation
- PuraCap Pharmaceutical
- Rabbit Air
- · Rosch Visionary Systems, Inc.
- Salix Pharmaceuticals, Inc.
- Sanofi US
- Shire
- SmartPractice Dermatology / Allergy
- Solutionreach
- SunButter, LLC
- Sunovion Pharmaceuticals, Inc.
- Teva Pharmaceuticals
- Teva Respiratory, LLC
- The Mastocytosis Society
- Thermo Fisher Scientific
- US Hereditary Angioedema Association
- Viracor-IBT Laboratories
- Vitalograph, Inc.
- Well Amy, LLC
- World Allergy Organization (WAO)
- World Immunopathology Organization
- Xoran Technologies, LLC
- Xtract Solutions
- Yodle



# Application/Contract for Exhibit Space

# 2015 ACAAI Annual Scientific Meeting

San Antonio, Texas • November 5-9, 2015 Exhibition Dates: November 6-8, 2015

Contact to Whom Exhibit-Related Correspondence Should be Sent

Company					
Contact Name			Title		
Mailing Address					
City/State/Zip					
Phone			Fax		
Email					
		Decision Maker 1	for Sponso	rships	
Name			Title		
Phone			Email		
The undersigned applic space(s) in order of pre		or exhibit space at the	2015 ACA	Al Annual Meeting and requests	the following exhibit
1st choice #	at \$	2nd choice #	at \$	3rd choice #	at \$
	-	ated adjacent to or op e companies listed be	•	n the following company(s). ACA	Al cannot guarantee
Booth Size	Total Cost	Total Deposit	D	eposit Policies	
10' x 10' (in-line)	\$3,550	\$1,775		or applications received on or b	
10' x 10' (corner)	\$3,850	\$1,925		50% of total booth price. Balance	
Island Booth Non-Profits	\$46/sq ft \$500	50% of total \$500		For applications received after Ju cotal booth price.	ly 15, 2015: 100% of
For Official ACAAI U	lse Only:				
Assigned Booth	·	Size		Total Amount Due	
Date Deposit Receive	ed	Amount \$			
Payment Type		Trans #			
Balance Remaining	nce Remaining Balance Due on or before July 15, 2015				
Date Final Payment F	Received	Amount \$			
Payment Type		Trans #			
Accepted By					
I					

# Application/Contract for Exhibit Space

Please list category of produ	ucts or services that best describe w	hat you will be displaying:	
☐ Allergy Extracts ☐ Diagnostic Testing ☐ Health/Body Care ☐ Patient/Public Education ☐ Publications ☐ Other:	<ul> <li>☐ Clinical Research Organizations</li> <li>☐ Dietary Products</li> <li>☐ Immunotherapy</li> <li>☐ Pharmaceuticals</li> <li>☐ Spirometry</li> </ul>	☐ Computer Hardware/Software ☐ Environmental Products ☐ Market Research ☐ Physician Education ☐ Technology	☐ Diagnostic Equipment ☐ Equipment/Supplies ☐ Office Management ☐ Physician Recruitment ☐ Websites
	Exhibitor Informati	on for <u>PUBLICATION</u>	
Contact Name		Title	
Mailing Address			
City/State/Zip			
Phone		Fax	
Email		Website	
Please submit	your company description for publ	oducts or Services ication in the final program guide (be received by September 9, 2015	by fax or email).
	Payment I	nformation	
Check Check Num	ber <i>OR</i> Credit	Card: Visa MasterCard	American Express
Credit Card Number		Expiration Date Sec	curity Code
Name on the Card		Amount to Charge	
Signature			_
	Cancellation/Space	e Reduction Policies	
<ul> <li>Between July 16 – Septem</li> <li>After September 9, 2015:</li> <li>All cancellations of booth solds</li> <li>If space is reduced, the net</li> <li>In the case of a reduction is booth location at its sole of</li> <li>The application and signed</li> </ul>	Refund ber 9, 2015: Refund No refund space must be received in writing by t reduction of space will be treated a to the size of an exhibitor's assigned	minus \$500 per 10' x 10' booth space minus 50% of total booth cost nds y ACAAI. as a cancellation of that space. booth space, ACAAI reserves the right the required deposit, and when co	untersigned by ACAAI, shall
accepted by ACAAI with th	e binding unless it is signed by an e signature of ACAAI's Managemer pectus General Rules and Regulatio	nt. I/we hereby certify that I/we have	
Company Name			
Applicant's Signature			
Type or Print Name			
Title		Date	
Return form to: Jean Foellmer-Hughes, Dire American College of Allerg 85 W. Algonquin Road, Suit Arlington Heights, IL 60005 Phone: (847) 427-1200 • Fa	y, Asthma & Immunology te 550 5-4460	Jean Foellmer-Hughes, <i>Director of I</i>	Exhibits
Email: jeanfoellmer@acaai.		American College of Allergy, Asthn	

# Function Space Request

# 2015 ACAAI Annual Scientific Meeting

### San Antonio, Texas • November 5-9, 2015

Function space requests are only for company sales meetings or ACAAI approved activities, not industry sponsored educational programs, hospitality suites or hospitality functions. Submit this form to ACAAI NO LATER THAN **September 9, 2015**.

Name of Function			
Exhibiting Company Na	me		
Contact Person			
Mailing Address			
Phone		Fax	
Email			
·		Start TimeStart Time	
Room Needed Early for	Special Set-up ☐ No ☐ Yes	Timeaı	m/pm Number of persons attending
Function Type	☐ Sales Meeting	☐ Business Meeting	$\square$ Other Activity (to be approved by ACAAI)
Attendance	☐ Company Personnel	☐ Physician/Company	☐ Other
Setup Desired	☐ Conference ☐ Hollow ☐ Cocktail Tables ☐ Other.	v Square	☐ Theater ☐ Schoolroom ☐ Rounds
Preferred Hotel	☐ Grand Hyatt	☐ Marriott Riverwalk	☐ Other
Additional Specifications  Using Audio Visuals	(Check all that apply)  ☐ Elevated Stage for Lectern/He	ad Table ☐ Standing L	ectern Only
Payment Information – FEE \$150  Check Check Number OR Credit Card: Visa MasterCard American Express  Credit Card Number Expiration Date Security Code:			
Name on the Card  Amount to Charge \$150			·
Signature		Amount to ch	unge \$150
Rules and Regulations a		om and against any and a	ctus and agree to abide by all ACAAI General Il liability and claims and demands which may sponsibilities.
Type or Print Name			
Title		Date	
Return form to: Gina Seegers, Director of Meetings & Conventions American College of Allergy, Asthma & Immunology 85 W. Algonquin Road, Suite 550		ACAAI Use Date	Only
Arlington Heights, IL 60 Phone: (847) 427-1200 Email: ginaseegers@aca	• Fax: (847) 427-1294	Location _	
Linan. ginaseegeis@aca	aai.org	Facility	

### **Executive Suites Contract**

# 2015 ACAAI Annual Scientific Meeting

Exhibition Dates: November 6-8, 2015

#### Contact to Whom Correspondence Should be Sent

Company	·	
Contact Name	Title	
Mailing Address		
City/State/Zip		
Phone	Fax	
Email		
Executive Suite Size 10' x 20' 20' x 20'	Total Cost – Exhibiting Company \$10,000 \$25,000	Total Cost - Non-Exhibiting Company \$15,000 \$30,000
	onvention center rules and regulations. Exe	utive Suites must adhere to all Rules and Regulations as set cutive Suites may only be utilized during the published Meeting to gain access to the exhibit hall.
	ed. The security of your Executive Suite and	oor is included; however, rooms are not 100% secure. Do I your materials is your responsibility. You are responsible for
ACAAI will only provide the equipment and security, equipment, electrical, food & beve coordinated through the official show cont	rage, phones/lines, audio-visual, etc.) are th	red for additional services or upgrades (i.e. furniture, ne responsibility of the sponsoring company and must be
CME opportunities are not allowed in the	e Executive Suites.	
		ntative of the applicant's firm and is accepted by ACAAI and and will abide by the ACAAI Exhibitors' Prospectus
<ul> <li>DEPOSIT/CANCELLATION</li> <li>100% payment at time of contract.</li> <li>Cancellations must be in writing on or be</li> <li>No refunds after September 9, 2015.</li> </ul>	efore September 9, 2015, refund minus \$1	,500.
	Payment Information	
Check Check Number	OR Credit Card:	Visa
Credit Card Number	Expiration	n Date Security Code:
Name on the Card	Amount t	o Charge
Signature		
Return form to: Jean Foellmer-Hughes, Director of Ex American College of Allergy, Asthma 85 W. Algonquin Road, Suite 550 Arlington Heights, IL 60005-4460 Phone: (847) 427-1200 • Fax: (847) 4	& Immunology	Imer-Hughes, <i>Director of Exhibits</i>

American College of Allergy, Asthma & Immunology

Email: jeanfoellmer@acaai.org

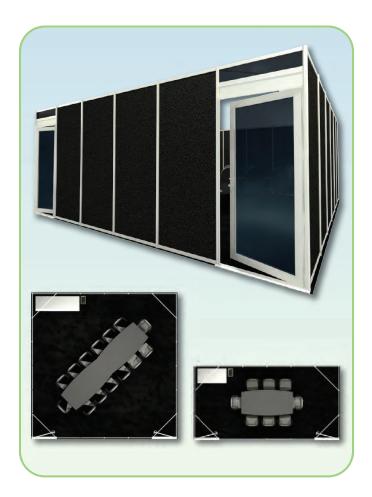
### **Executive Suites**

#### The Executive Suite

ACAAI offers private rooms in the Exhibit Hall for exhibitor meetings.

The Executive Suite is a turn-key option for your organization. Rooms are set conference style and are available in 10' x 20' and 20' x 20' sizes. Executive Suites are available to both exhibiting and non-exhibiting companies for use during exhibit hours.

For any questions, contact Jean Foellmer-Hughes, Director of Exhibits at (847) 427-1200 ext. 248 or email to jeanfoellmer@acaai.org. Space location will be assigned by ACAAI.



### Why secure an Executive Suite at the **ACAAI Annual Scientific Meeting?**

- Client Meetings
- Hospitality Suites
- Sales Meetings
- Training Sessions
- Recruitment
- Private Demonstrations
- Relaxation Room for Staff
   Convenience

#### **EXECUTIVE SUITE - 10' X 20'**

- Meeting room structure with locking door
- One conference table
- 8 conference chairs
- Carpet and padding
- 500 watt outlet
- Wastebasket
- Cleaning for 3 days

#### **Turn-key Price:**

Full Conference – Friday through Sunday

- \$10,000 Exhibitors
- \$15,000 Non Exhibitors\*

#### **EXECUTIVE SUITE - 20' X 20'**

- Meeting room structure with locking door
- Two conference tables
- 16 conference chairs
- Carpet and padding
- 500 watt outlet
- Wastebasket
- Cleaning for 3 days

#### **Turn-key Price:**

Full Conference – Friday through Sunday

- \$25,000 Exhibitors
- \$30,000 Non Exhibitors\*

**NOTE:** ACAAI does not provide logistical support for the Executive Suites apart from the items outlined above. Expenses incurred for additional services (i.e. catering, internet, phone, A/V, etc.) are the responsibility of the sponsoring company and must be coordinated through the official show contractors.

<sup>\*</sup>Employees from non-exhibiting companies must be registered for the conference in order to access the Exhibit Hall.

# Hospitality Suite Request

# 2015 ACAAI Annual Scientific Meeting

San Antonio, Texas • November 5-9, 2015

Exhibitors are required to inform ACAAI of hosted hospitality functions. Submit this form to ACAAI NO LATER THAN **September 9, 2015**. You will then be contacted by the facility for your requirements.

Exhibiting Company Name	
Contact Person	
Mailing Address	
Phone	Fax
Email	
Hospitality Suite Description	
Preferred Location (name of hotel, restaurant, etc.)	
Dates Proposed E	intertainment
If event is planned outside the hotel, will the exhibiting comp type of transportation to be utilized:	any be providing transportation for attendees? Please indicate
	ording Social Activities in the Exhibitor Prospectus and agree to armless the ACAAI from and against any and all liability and claims tion with the foregoing undertakings and responsibilities.
Applicant's Signature	
Type or Print Name	
<u>Title</u>	Date
Return form to: Gina Seegers, Director of Meetings & Conventions American College of Allergy, Asthma & Immunology 85 W. Algonquin Road, Suite 550	ACAAI Use Only  Date  Time
Arlington Heights, IL 60005-4460 Phone: (847) 427-1200 • Fax: (847) 427-1294	Location

Email: ginaseegers@acaai.org

### Marketing Opportunities

### Maximize your exposure with our one-of-a-kind sponsorship opportunities!

ACAAI offers a variety of sponsorship and educational grant opportunities. Take advantage of our numerous product or corporate marketing sponsorships and increase your visibility among allergists and immunologists. Or, support one of our educational sessions and your company is guaranteed to reach a targeted audience.

#### **BRANDING OPPORTUNITIES**

ACAAI offers a variety of branding opportunities, including convention bags, column wraps, signage, banners and many more. For details on the various marketing opportunities available at the 2015 ACAAI Annual Scientific Meeting and throughout the year, please contact Linda Cullison, Director of Corporate Relations, at (847) 427-1200 ext. 264 or lindacullison@acaai.org.

#### **PRODUCT THEATERS**

This exciting opportunity allows exhibitors to reach attendees beyond their booth space and provides additional face-to-face time with key decision makers. A limited number of 25-and 55-minute sessions are available each day for you to showcase your product or service. You will be listed in the Annual Meeting Program Guide and highlighted on signage throughout the exhibit hall. For Product Theater information, please contact Linda Cullison, Director of Corporate Relations, at (847) 427-1200 ext. 264 or lindacullison@acaai.org.

#### **NON-CME CORPORATE FORUMS**

Designed to give you greater visibility while reaching a targeted audience of allergists and immunologists, these 90-minute Forums enable you to market and promote your product to an audience of key physician decision makers. A limited number of commercial sessions are available the evening of Friday, November 6, 2015. Maximize your exposure and reserve your spot today by contacting Linda Cullison, Director of Corporate Relations, at (847) 427-1200 ext. 264 or lindacullison@acaai.org.

#### **DOOR DROPS**

The ACAAI Door Drop is a premier vehicle for exhibitors to contact the broadest audience possible – reach all attendees who are booked in the official ACAAI hotel room block to advertise your symposium, exhibit booth, products and/or services. Information, pricing and deadline dates on door drops will be included in the Exhibitor Kit.

#### PRE-REGISTERED ATTENDEE MAILING LIST

Exhibitors may purchase the pre-registered and post meeting attendee mailing lists for a one-time fee of \$200. The pre-registrant list may be used to send product information or invitations to non-CME sponsored events. Orders for the pre-registered attendee list are filled six weeks before the

meeting to provide exhibitors with the maximum number of contacts. All mailing pieces must be approved by ACAAI prior to printing. The post meeting list provides the names and addresses of all Annual Meeting attendees and will be sent approximately three weeks after the meeting. The order form for the mailing lists will be included in the Exhibitor Kit. For more information please, contact Jean Foellmer-Hughes at (847) 427-1200 or jeanfoellmer@acaai.org.

#### **MEMBERSHIP MAILING LIST**

Exhibitors may purchase the full ACAAI membership mailing list for \$475, the US-only list for \$450. Each list contains 4,000-5,000 names/addresses, depending on list desired. For more information, please contact Kelly Burns, Exhibits Department, at (847) 427-1200 or kellyburns@acaai.org.

#### **EXHIBIT HALL NETWORKING EVENTS**

Make the most of your networking during the following special ACAAI activities taking place on the show floor:

- PM refreshment break, Friday, November 6
- AM and PM refreshment breaks, Saturday, November 7
- AM refreshment break, Sunday, November 8

### ADVERTISING IN ANNALS OF ALLERGY, ASTHMA & IMMUNOLOGY

The Annals of Allergy, Asthma & Immunology, is the official journal of the American College of Allergy, Asthma & Immunology. The Annals is mailed monthly to more than 5,000 healthcare professionals. This format offers four-color as well as black-and-white advertising. For information on placing your ad, please contact Carol Clark, Advertising Sales, (212) 633-3719 or ca.clark@elsevier.com

#### SUPPORT ACKNOWLEDGMENT:

ACAAI Premier Partners and sponsors receive prominent acknowledgment in a variety of ways depending on the program or event. Acknowledgment typically includes:

- > Signage at sponsored event
- > Recognition at the podium
- Listing in the Annual Meeting Program Guide
- ➤ Presentation of a plaque at the opening session of the Scientific Program

This program reflects the special care the College has taken to address issues identified in the AdvaMed Code of Ethics on Interactions with Health Care Professionals, the PhRMA Code on Interactions with Healthcare Professionals, and the ACCME Standards for Commercial Support.

### **Exhibitor Information**

#### **EXHIBITOR-SPONSORED PRIVATE FUNCTIONS**

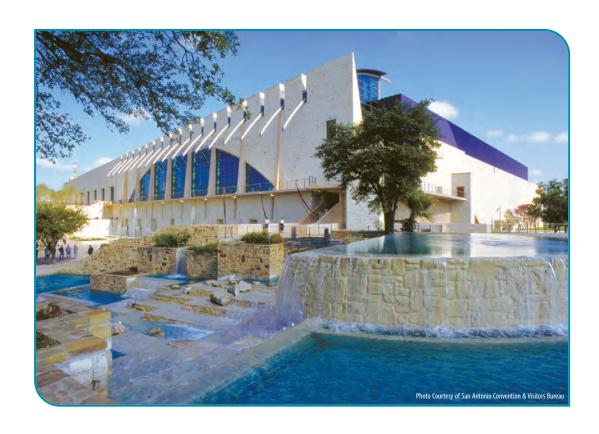
Exhibitor-sponsored private functions are separately organized events during which exhibitors can meet with ACAAI participants outside of the exposition for the purpose of networking, entertaining and continuing business begun on the exhibit floor. Exhibitors sponsoring any type of private function are required to adhere to the following guidelines:

- 1. ACAAI must be informed of all planned social and hospitality functions.
- Hospitality and social functions may only be scheduled during times that will not interfere with official ACAAI scheduled activities. The following hours are available for exhibitor-sponsored events (subject to change): Thursday, November 5 after 5:00 pm Friday, November 6 after 7:30 pm Saturday, November 7 after 9:00 pm Monday, November 9 after 5:00 pm
- 3. Hospitality and social functions should be handled on an invitation-only basis. Host companies must make it clear to their guests that the event is not an official ACAAI function.
- 4. Host companies agree to assume all liability arising out of or in conjunction with such functions and agree to

- indemnify ACAAI against any and all liability and claims and demands arising out of or in connection with the foregoing undertakings and responsibilities of the exhibitor.
- 5. Hospitality functions within the hotel may only be advertised via the hotel activities board and must be cleared through the hotel management.
- 6. While companies are encouraged to support ACAAI symposia at the annual meeting, satellite symposia are prohibited.
- 7. Non-exhibiting firms are prohibited from hosting hospitality functions during the Annual Meeting.

Sponsoring companies requiring function space for internal company meetings must complete and submit the Request for Function Space form found on page 7 of this prospectus.

Exhibitors requesting a hospitality suite should do so through ACAAI by completing and submitting the Hospitality Suite Request form found on page 10 of this prospectus. Upon approval by ACAAI, the hotel will send a confirmation of the space.



# General Rules and Regulations

These Rules and Regulations are a bona fide part of the contract for exhibit space with the American College of Allergy, Asthma & Immunology (ACAAI) hereinafter referred to as Show Management. Show Management reserves the sole right to render all interpretations, amend and enforce these regulations and to establish any and all further regulations not specifically covered below to assure the general success and well-being of the Show. Each exhibitor, for himself, his employees, and his contractors agrees to abide by these regulations and by any amendments or additions hereafter made by Show Management. Show Management reserves the right to decline, prohibit, deny access or remove any exhibit which in its sole judgment is contrary to the character, objectives and best interests of the Show or suitable for its attendee audience. This reservation includes, but is not limited to, any violation of any public policy or these Rules and Regulations and extends to persons, things, printed matter, products and conduct. Show Management reserves the right to refuse applications of any exhibitor for any reason, as well as the right to curtail exhibits or parts of exhibits. Show Management's decision and interpretation shall be accepted as final in all cases.

#### **PAYMENT OF SPACE**

Applications must be accompanied by a 50% deposit of the total booth cost. 100% of payment is due no later than July 15, 2015. Applications received after July 15, 2015, must include full payment of the total booth cost (payable in US Funds and drawn on a US Bank).

#### **CANCELLATION AND REFUNDS**

All cancellations of booth space must be received in writing by Show Management. If space is reduced, the net reduction of space will be treated as a cancellation of that space and Show Management reserves the right to reassign the exhibitor's confirmed booth location at its sole discretion. If Show Management receives a written request for cancellation of space prior to July 15, 2015, the exhibitor will be eligible for a full refund minus \$500 for each 10' x 10' space; between July 16, 2015, and September 9, 2015, eligible for a 50% refund of the total booth cost. No refunds will be made after September 9, 2015. It is expressly agreed by the exhibitor that upon failure to pay the space rental charge at the times specified, or failure to comply with any other provisions contained in these Rules and Regulations concerning his use of exhibit space, Show Management shall have the right to reassign the confirmed booth location shown or to take possession of said space and lease same, or any part thereof, to such parties and upon such terms and conditions as it may deem proper. In the event of a default by the exhibitor, as set forth in the previous sentence, the exhibitor shall forfeit as liquidated damages the amount paid by him for his space reservation, regardless of whether or not Show Management enters into a further lease for the space involved. In case the exhibition shall not be held for any reason whatsoever, then and thereupon, the rental and lease of space to the exhibitor shall be terminated. In such case the limit claim for damage and/or compensation by the exhibitor shall be the return to the exhibitor of the pro rata amount already paid for space for this specific event.

#### SPACE RENTAL AND ASSIGNMENT OF LOCATION

Whenever possible, space assignments will be made by Show Management in keeping with the preferences as to location requested by the exhibitor. SHOW MANAGEMENT, HOWEVER, RESERVES THE RIGHT TO MAKE THE FINAL DETERMINATION OF ALL SPACE ASSIGNMENTS IN THE BEST INTERESTS OF THE EXHIBITION.

### ACCME STANDARDS FOR COMMERCIAL SUPPORT: SEPARATION OF EDUCATION AND PROMOTION

Strict firewalls of separation must be maintained between Education and Promotion at all times. Compliance will be monitored by ACAAI staff and committee members throughout the meeting.

Specifically, representatives and agents of a Commercial Interest may not engage in promotional activities while in the space or place of a CME activity nor provide or distribute CME activities to learners. Observation of selected open sessions, such as plenaries, is permitted if space is available. Additionally, arrangements for commercial exhibits will not influence planning or interfere with presentations, and will not in any way be a condition for the provision of commercial support for any activity or session.

#### ALCOHOLIC BEVERAGES

Exhibitors may not serve alcoholic beverages in the exhibit hall except with the written permission of Show Management.

#### **AMERICANS WITH DISABILITIES ACT**

Exhibitors acknowledge their responsibilities under the Americans with Disabilities Act (hereinafter "Act") to make their booths accessible to handicapped persons. Exhibitor shall also indemnify and hold harmless Show Management and facility against cost, expense, liability or damage which may be incident to, arise out of or be caused by the exhibitor's failure to comply with the Act.

#### ARRANGEMENT OF EXHIBITS

Each exhibitor is provided access to an official Exhibitor Kit. The Exhibitor Kit describes the type and arrangement of exhibit space and the standard equipment provided by Show Management for booth construction. All booth space must be arranged and constructed in accordance with the guidelines, provisions and limitations contained in the Exhibitor Kit. If, in the sole opinion of Show Management, any exhibit fails to conform to the Exhibitor Kit guidelines, or the provisions set forth herein, such exhibit will be prohibited from functioning at any time during the exhibition. Exhibits not conforming may be dismantled or modified, at cost to the exhibitor, at the sole judgment and discretion of Show Management. Booth decorations are to be professional, standard booth design. No gimmicks or attention-getting decorations are permitted. Nothing may be taped, posted, nailed, screwed or otherwise attached to columns, walls, drape, floor or any interior or exterior surface of the center. Exhibits are not permitted to span an aisle by ceiling or floorcovering. Signs, parts of exhibits, supplemental lighting or any other exhibit material suspended from or attached to the ceiling of the exhibit hall must be approved by Show Management. Exposed or unfinished sides and/or backs of exhibits and displays must be draped or finished so as to present an attractive appearance when viewed from aisles or adjoining exhibits. All exhibits will be inspected during set-up and, at the direction of Show Management, the decorator will install draping at the exhibitor's expense to any part of the exhibit deemed objectionable by other exhibitors or Show Management.

#### ATTORNEYS' FEES

Should Show Management find it necessary to employ an attorney or attorneys to enforce any of the provisions of this agreement, or to protect in any manner its interest or interests under this agreement, Show Management, if it is the prevailing

party, shall be entitled to recover from the other party all reasonable costs, charges and expenses including attorneys' fees.

#### **BOOTH REPRESENTATIVES**

Booth representatives, including models or demonstrators, must be properly registered and wear badges, and be properly and modestly clothed. Excessively revealing attire is prohibited. Exhibitor badges are not to be issued to registrants who should pay the registration fee or to representatives of leasing companies, financial institutions, suppliers, vendors or others who wish to gain admittance for the purpose of making contacts.

#### **CONTESTS, DRAWINGS, LOTTERIES**

All unusual promotional activities must be approved in writing by Show Management no later than sixty (60) days prior to the opening of the exhibition.

#### **CONTROVERSIAL PROCEDURES**

Diagnostic and therapeutic modalities advocated by exhibitors should be in compliance with the standards of practice endorsed by the Board of Regents of the American College of Allergy, Asthma & Immunology. Should a potential exhibitor have a question in this regard, that exhibitor should contact Show Management before the meeting opens.

#### **COPYRIGHT LICENSING**

Exhibitor is solely responsible for obtaining any required licenses to broadcast, perform or display any copyrighted materials including but not limited to music, video and software. The exhibitor shall indemnify and hold harmless Show Management and facility against cost, expense, or liability which may be incident to, arise out of or be caused by the exhibitor's failure to obtain requisite license.

#### **DIRECT SALES**

Only those products listed on the exhibit application may be exhibited. Additional products for display must have Show Management approval prior to the exhibition. Exhibitors are responsible for collection of any and all taxes required by the state, county and city governments.

#### **EXHIBITORS AUTHORIZED REPRESENTATIVE**

Each exhibitor must name one person to be his representative in connection with installation, operation and removal of the firm's exhibit. Such representative shall be authorized to enter into such service contracts as may be necessary and for which the exhibitor shall be responsible. The exhibitor shall assume responsibility for such representative being in attendance throughout all exhibition periods and this representative shall be responsible for keeping the exhibit neat, manned and orderly at all times. For their own safety and protection, persons under the age of twenty-one (21) will not be admitted to the exhibit halls during move-in and move-out.

#### **EXHIBITOR PLAN REVIEW**

Booth construction plans and layout arrangements for first-time exhibitors, exhibits in peninsula or island booth spaces, or involving other unusual construction features, must be submitted for approval at least sixty (60) days prior to the opening of the exhibition.

#### **EXHIBITS & PUBLIC POLICY**

Each exhibitor is charged with knowledge of all state, county and city laws, ordinances and regulations pertaining to health, fire prevention and public safety, while participating in this exhibition. Compliance with such laws is mandatory for all

# General Rules and Regulations

exhibitors and the sole responsibility is that of the exhibitor. No part of the building shall be defaced in any manner, nor shall signs or other articles be posted, nailed, taped or otherwise affixed to any pillars, doors, walls or other parts of the building. Any and all damages, losses, expenses and/or costs resulting from failure to observe this notice shall be payable by the exhibitor. The exhibitor must, at his expense, maintain and keep in good order his exhibit and the space for which he has contracted. Show Management and service contractors have no responsibility pertaining to the compliance with laws as to public policy as far as an individual exhibitor's space, materials and operation is concerned. Should an exhibitor have any questions as to the application of such laws, ordinances and regulations to his exhibit or display, Show Management will endeavor to answer them. Exhibitors must comply with city and state fire regulations. All booth decorations including carpeting must be flame proofed and all hangings must clear the floor. All exits, hallways, aisles and fire control apparatus must remain clear and unobstructed at all times. Use of butane or bottled gas is not permitted. Use of propane and helium balloons is prohibited. Electrical equipment and wiring must conform to National Electrical Code Safety Rules. If inspection indicates any exhibitor has neglected to comply with these regulations, or otherwise incurs fire hazard, the right is reserved to cancel all or such part of his exhibit as may be irregular, and effect the removal of same at exhibitor's expense. If unusual equipment or machinery is to be installed, or if appliances that might come under fire codes are to be used, the exhibitor should communicate with Show Management for information concerning facilities or regulations. Cylinders containing oxygen, compressed air or other medical gas must be secured by strap, stand or cart in an upright position to prevent tip-over. X-ray equipment may be displayed but not operated. Combustible materials used in the exhibit hall must be flame-proof in accordance with the City Fire Department Codes. Use or storage of flammable liquids, gasses or solids is strictly prohibited.

#### **FDA REGULATIONS**

Exhibitors shall comply with all applicable Food and Drug Administration (FDA) regulations, including, without limitation, FDA restrictions on the promotion of investigational and preapproved drugs and devices and the FDA prohibition on promoting approved drugs and devices for unapproved uses.

#### **FOOD PRODUCTS**

Food products may not be distributed unless they are the products being promoted at the exhibit or they are used to demonstrate the company's product(s). Food products must be approved by the exhibit hall food and beverage department (special fees may apply) and Show Management. Food must be wrapped or in a container and not cause litter in the exhibit area. Exhibitors are responsible for keeping their booths litter free.

#### **GIVEAWAYS**

The American Medical Association has adopted guidelines governing gifts to physicians from industry. These guidelines have been endorsed by Show Management and other medical organizations and by the Pharmaceutical Manufacturers Association. Novelty gifts or souvenirs not manufactured by the exhibiting company must be submitted to Show Management for review. These premiums should be items that can be used during the meeting or in the professional activities of the

attendee. The "Notification of Intent to Distribute Premium or Novelty Items" form will be included in the Exhibitor Kit and must be returned to Show Management for approval no later than sixty (60) days prior to the opening of the exhibition. Show Management may withhold or withdraw permission to distribute souvenirs, advertising or other material it considers objectionable. Exhibitors may not distribute unofficial badges or company nameplates. No helium balloons may be used as booth decoration or inflated to distribute to visitors. All exhibitors distributing approved "stick-ons" may not place the "stick-ons" on the attendees' badges.

#### **INDEMNIFICATION**

Exhibitor agrees that he will indemnify and hold and save Show Management whole and harmless of, from and against all claims, demands, actions, damages, loss, cost, liabilities, expenses and judgments recovered from or asserted against Show Management on account of injury or damage to person or property to the extent that any such damage or injury may be incident to, arise out of or be caused, either proximately or remotely, wholly or in part, by an act, omission, negligence or misconduct on the part of the exhibitor or any of its agents, servants, employees, contractors, patrons, guests, licensees or invitees or of any other person entering upon the Premises leased hereunder with the express or implied invitation or permission of the exhibitor, or when any such injury or damage is the result, proximate or remote, of the violation by the exhibitor or any of its agents, servants, employees, contractors, patrons, guests, licensees or invitees of any law, ordinance or governmental order of any kind, or when any such injury or damage may in any other way arise from or out of the occupancy or use by the exhibitor, its agents, servants, employees, contractors, patrons, guests, licensees or invitees of the Premises leased hereunder. Such indemnification of Show Management by the exhibitor shall be effective unless such damage or injury may result from the gross negligence or willful misconduct of Show Management, as the case may be. Exhibitor covenants and agrees that in case Show Management shall be made a party to any litigation commenced by or against the exhibitor or relating to this lease or the Premises leased hereunder, then the exhibitor shall and will pay all costs and expenses, including reasonable attorney's fees and court costs, incurred by or imposed upon Show Management by virtue of any such litigation.

#### **INSTALLATION AND REMOVAL**

Show Management reserves the right to fix the time for the installation of a booth prior to the Show opening and for its removal after the conclusion of the Show. Any space not claimed and occupied by three (3) hours prior to the published Show opening time may be resold or reassigned without refund. Installation of all exhibits must be fully completed by the opening time of the exhibition. If an exhibitor is late in removing its exhibit and causes Show Management to incur overtime or other costs, then the exhibitor will be responsible for those costs. Exhibits must be staffed during all Show hours and may not, to any extent, be dismantled before the Show closing. Any early dismantling or packing shall be considered a breach of this agreement and may affect future applications.

#### **ISLAND BOOTHS**

An island booth is exhibit space with aisles on all four sides. Full use of the space is permitted, but the design of the booth must allow for see-through visibility and accessibility from all four aisles. No

drapery is provided for island booths. Island booth displays (including decorations) may not exceed 16' in height unless approved by Show Management. An exhibitor whose booth is adjacent to island booths should expect the same reasonable sight line from the aisle as they would expect as if they were adjacent to an exhibitor with a standard booth.

#### LIABILITY AND INSURANCE

All property of the exhibitor remains under his custody and control in transit to and from the exhibit hall and while it is in the confines of the exhibit hall. None of Show Management, its service contractors, the management of the exhibit hall nor any of the officers, staff members or directors of any of the same are responsible for the safety of the property of exhibitors from theft, damage by fire, accident, vandalism or other causes, and the exhibitor expressly waives and releases any claim or demand he may have against any of them by reason of any damage to or loss of any property of the exhibitor. It is recommended that exhibitors obtain adequate insurance coverage, at their own expense, for property loss or damage and liability for personal injury.

#### LITERATURE DISTRIBUTION

All demonstrations or other activities must be confined to the limits of the exhibitor's booth. Distribution of circulars may be made only within the space assigned to the exhibitor distributing such materials. No advertising circulars, catalogs, folders or devices shall be distributed by exhibitors in the aisles, meeting rooms, registration areas, lounges or grounds of the host facility unless approved by Show Management. Trade publishers are prohibited from soliciting advertising during the Show. Trade publications may be distributed from their booth, but automatic distribution is prohibited unless approved by Show Management. Distribution of exhibitor materials is not permitted to attendee sleeping room doors, meeting rooms or anywhere else in the hotel and/or exhibit facility except in the specified booth space unless approved and coordinated by Show Management. Show Management will offer an official door drop bag, to have your materials considered please contact Show Management.

#### LIVE ANIMALS

Live animals are prohibited.

#### NO SMOKING

Show Management has established a policy of no smoking. This applies to the exhibit hall, lounge and meeting rooms.

#### **OPERATION OF EXHIBITS**

Show Management reserves the right to restrict the operation of, or evict completely, any exhibit which, in its sole opinion, detracts from the general character of the exhibition as a whole. This includes, but is not limited to, an exhibit which, because of noise, flashing lights, method of operation, display of unsuitable material, is determined by Show Management to be objectionable to the successful conduct of the exhibition as a whole. Use of so called "barkers" or "pitchmen" is strictly prohibited. All demonstrations or other promotional activities must be confined to the limits of the exhibit space. Sufficient space must be provided within the exhibit space for the comfort and safety of persons watching demonstrations and other promotional activities. Each exhibitor is responsible for keeping the aisles near its exhibit space free of congestion caused by demonstrations or other promotions. The

# General Rules and Regulations

use of celebrity spokespersons, magicians, fortunetellers, dancers, mimes, puppet shows, other entertainment or special promotional activities is prohibited unless exhibitor has written permission from Show Management.

#### **OTHER REGULATIONS**

Any and all matters not specifically covered by the preceding Rules and Regulations shall be subject solely to the decision of Show Management. SHOW MANAGEMENT SHALL HAVE FULL POWER TO INTERPRET, AMEND, AND ENFORCE THESE RULES AND REGULATIONS, PROVIDED EXHIBITORS RECEIVE NOTICE OF ANY AMENDMENTS WHEN MADE. EACH EXHIBITOR AND ITS EMPLOYEES AGREE TO ABIDE BY THE FOREGOING RULES AND REGULATIONS AND BY ANY AMENDMENTS OR ADDITIONS THERETO IN CONFORMANCE WITH THE PRECEDING SENTENCE. EXHIBITORS OR THEIR REPRESENTATIVES WHO FAIL TO OBSERVE THESE CONDITIONS OF CONTRACT OR WHO, IN THE OPINION OF SHOW MANAGEMENT, CONDUCT THEMSELVES UNETHICALLY MAY IMMEDIATELY BE DISMISSED FROM THE EXHIBIT AREA WITHOUT REFUND OR OTHER APPEAL.

#### **PHOTOGRAPHY**

An exhibit booth may not be photographed or videotaped without the permission of the legitimate occupants of that booth. This prohibition extends to the members of the medical or lay press. Show Management may take photographs and may use them freely in any media for Show Management purposes.

#### **PROPERTY DAMAGE**

Neither Show Management nor the exhibitor shall be responsible for any loss of or damage to property of the other party hereto, including, but not limited to, loss or damage occasioned by theft, fire, smoke, acts of God, public enemy, riot, civil commotion or other insurable casualty, and Show Management and the exhibitor expressly waive any claim for liability against the other party hereto with respect to any such loss or damage. In the event that such occurrence results in cancellation of the exhibition, each party hereby releases the other from obligations under this contract. Accordingly, it shall be the responsibility of Show Management and the exhibitor, respectively, to secure its own insurance or otherwise protect itself and its property against such loss or damage.

#### SIGNAGE

Signs for Show Management approved sponsored functions are permitted but limited to two (2) per hotel and must have prior written approval from Show Management. Signage for product or activity promotion is not permitted outside the space contracted unless specifically authorized by Show Management.

#### **SOCIAL ACTIVITIES**

Any social function or special event planned by an exhibiting company to take place during the meeting dates must be pre-approved by Show Management. Exhibitor agrees to withhold sponsoring hospitality suites/rooms or other functions during official conference and exhibition activities, including exhibit hours, social functions, educational seminars and any other related activity scheduled by Show Management. Social and hospitality functions should be held on an invitation-only basis. Host companies must make it clear to their guests that the event is not an official ACAAI function. Host companies agree to assume all liability, arising out of or in conjunction with such

functions and agree to indemnify Show Management against any and all liability and claims and demands arising out of or in connection with the foregoing undertakings and responsibilities of the exhibitor. Hospitality functions within the hotel may only be advertised via the hotel activities board and must be cleared through hotel management. No lobby signs are permitted.

#### SOUND

Exhibits that include the operation of musical instruments, radios, sound projection equipment or any noisemaking machines must be conducted or arranged so that the noise resulting from the demonstration will not disturb adjacent exhibitors and their patrons, nor cause the aisles to be blocked. Operators of noisemaking exhibits must secure approval of operating methods before the exhibit opens. Show Management shall be the sole judge of what constitutes appropriate sound levels.

#### STANDARD BOOTH

All linear booths are 100 sq ft (10' x 10') unless otherwise noted. Booths have a back wall drape that is 8' high, with sidewall drapes that are 3' high. Total height of exhibits (including decorations) may not exceed 8'3" in height. All display fixtures over 4' in height and placed within 10 lineal feet of an adjoining exhibit must be confined to that area of the exhibitor's space that is at least 5' from the aisle line. No solid exhibit construction may exceed 3'6" in height, except in the rear one-half of the booth. The intent of the height and depth restrictions is that each exhibitor is entitled to a reasonable sight line from the aisle regardless of the size of exhibit.

#### STORAGE OF PACKING CRATES AND BOXES

Unattended freight in any display space as of one (1) hour prior to Show opening will be removed and stored at the exhibitor's sole risk and expense. Exhibitors will not be permitted to store packing crates and boxes in their booths during the exhibit period; but these, when properly marked, will be stored and returned to the booth by service contractors. It is the exhibitor's responsibility to mark and identify his crates and boxes. Crates and boxes not properly marked or identified may be destroyed. Show Management assumes no responsibility for the contents of crates or boxes improperly labeled as "empty." Because of the lack of storage facilities, it may be necessary to store empty crates, boxes and exhibit materials outside the building. Every effort will be made to protect the crates from the elements, but neither Show Management nor its service contractors will assume any responsibility for damage to them. The removal and return of large crates that cannot be handled by hand trucks will be charged for at prevailing rates. Crates, boxes or other exhibit materials unclaimed by the exhibitor after the Show will be removed at the exhibitor's expense. Exhibitors will be billed by the service contractor for removal time and materials at prevailing rates. None of Show Management, the service contractor, nor the exhibit facility shall assume any liability whatsoever for loss or damage.

#### **USE OF CERTAIN PROPERTY**

Exhibitor will assume all costs arising from the use of patented, trademarked or franchised materials, devices, processes or dramatic rights used on or incorporated in the exhibitor's space. Exhibitor shall indemnify, defend and hold harmless Show Management, the service contractor, the exhibit facility and the city and their officers, directors, members, agents and employees from and against all claims, demands, suits, liability, damages, losses,

costs, attorneys' fees and expenses of whatever kind or nature, which might result from or arise out of use of any such material(s) described above.

#### **USE OF INDEPENDENT CONTRACTORS**

Exhibitors who plan to use the services of anyone other than the official service contractor must notify Show Management at least thirty (30) days in advance of Show dates by completing the "Request for Use of Exhibitor-Appointed Contractor" form included in the Exhibitor Kit. This includes exhibit designers and builders, audiovisual and computer suppliers, florists, security firms, photographers, etc. Independent contractors must: perform all services in a professional manner in accordance with the Exhibiting Rules and Regulations; not engage in solicitation of business on the exhibit floor for present or future conventions; order decorator labor in advance, either with the official service contractor or directly from the union or from exhibitor appointed contractor; and have all licenses, permits or bonding required by the federal, state, county or municipal governments and the Convention Center or Hotel Management prior to commencing work; and shall provide Show Management with an original Certificate of Insurance at least two (2) weeks prior to the Show dates. The insurance certificate must prove the policy will be in effect during the published installation and dismantling dates. Comprehensive general liability insurance against claims for bodily injury or death and property damage of not less than \$1,000,000 for each occurrence and an active worker's compensation insurance policy covering all permanent employees and temporary labor hired to perform work on this event are required.

#### **USE OF SPACE**

No exhibitor shall assign, sublet or share their allotted space with another business or firm unless approval has been obtained in writing from Show Management. Exhibitors are not permitted to feature names or advertisements of non-exhibiting manufacturers, distributors or agents in the exhibitor's display, parent or subsidiary companies excepted. Exhibitors must show only goods manufactured or dealt with by them in the regular course of business. Should an article of a nonexhibiting firm be required for operation or demonstration in an exhibitor's display, identification of such article shall be limited to the usual and regular nameplate, imprint or trademark under which same is sold in the general course of business. No firm or organization not assigned exhibit space will be permitted to solicit business within the exhibit area.

#### WAIVER

Show Management shall not be deemed to waive any of its rights hereunder unless such waiver is explicitly stated as a waiver in writing and signed by Show Management. No delay or omission by Show Management in exercising any of its rights shall operate as a waiver of such rights and a waiver of such rights in writing on one occasion shall not be construed as consent to or a waiver of any right or remedy on any future occasion.

# Future Meetings

November 10-14, 2016 San Francisco, California

October 26-30, 2017
Boston, Massachusetts

November 15-19, 2018 Seattle, Washington

November 7-11, 2019 Houston, Texas

November 12-16, 2020 Phoenix, Arizona



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